



a guide to v-flyer.com it's more than just a journey



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a brief history

V-Flyer first appeared on the internet in 2003, originally with the catchy title, 'The Virgin Atlantic Flyer Resource'. It was started by Pete Shaw, a regular poster to the Virgin Flying Club sub-forum of FlyerTalk, the granddaddy of frequent flyer communities. Back in 2003 the most common question of Virgin-flying posters was 'which plane will I be on?'. The reason for this was the diverse (some would say positively schizophrenic) configuration of inflight entertainment (IFE) systems in the Virgin fleet. Seatback Nirvana in those days was V-Port, and if taking a later flight to Los Angeles gave you a better chance of big-screen video-on-demand movies rather that a watching VHS tapes on a postage stamp, it

Video-on-demand movies rather that a watching VHS tapes on a postage stamp, it

The Virgin Atlantic Fiyer Resource

The site was inspired by the goof folks on the flyerTalk & VSTan forums since there's always a constant stree Market & Chancez Andrew Comment of the Comment of

The Virgin Atlantic Flyer Resource. Back in 2003 the site was a very different place.

was worth the effort to seek that information out. So the first incarnation of V-Flyer was a simple tool that analysed historical flight movements over a three month period to predict what your chance of seeing a particular type of entertainment system was on a future flight. It proved popular. Very popular, and soon after other tools followed to mine the data being collected in other ways. At the end of 2003 a discussion forum was added to the site and V-Flyer experienced exponential growth. Today it is one of the largest independent communities of any airline, combining a mix of utilities for Virgin passengers, threaded discussion forums covering every aspect of travel, and a strong community aspect with bonds between visitors being formed both online and offline. We can even claim to have introduced no less than two now happily married couples!

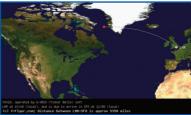
You'll understand that our passion for travel is embodied in our slogan, *It's more than just a journey*. **Welcome to V-Flyer.com**



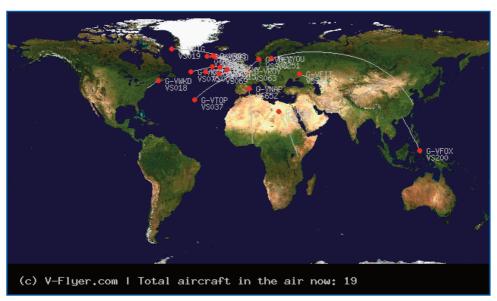
where in the world?

On V-Flyer.com we like to go that extra mile. That's why, for instance, when it came to creating a Flight Status tool we built one from scratch using the gorgeous NASA 'blue marble' maps as a base. And when you bring up a flight, we'll not only tell you the time it left its destination and

expected arrival time, but also the tail number and even the name of the plane.



VSO19, operated by G-VBIG (Tinker Belle) left LHR at 10:06 (local), and is due to arrive in SFO at 12:56 (local) **(c) V-Flyer.com: Distance between LHR-SFO is approx 5350 miles**



A related feature you won't find anywhere else is our 'All Flights' tool, showing you the position of every Virgin Atlantic aircraft in the air at any one time. Virgin Atlantic themselves have used this display at their engineering open day events at their headquarters in Crawley.



your opinion counts

You are more likely to agree the opinion of your peers than the marketing blurb on a brochure, right? On V-Flyer our 'Trip Reports' section has been one of the most popular areas for that very reason. And in 2005 we started formally indexing trip reports, so you can read over 2.000 reviews of Virgin flights (and nearly 1,000 more for flights with other airlines) spanning seven years of the good, bad and downright ugly. In order to make it easy for you to find a specific report, V-Flyer features a tool to locate reviews by route and cabin type. An important spin-off of Trip Reports are Passenger Ratings.



Flying to Newark? A lot of V-Flyers have been there already, and are happy to share their reviews.



Our 'ratings dials' give a real-time view of Virgin's customer service.

Every time a trip report is posted, we also gather a star rating in the five key areas of Ground Staff, Food & Drink, Entertainment, Seat and Cabin Crew. Because these ratings are linked to a verbose trip report to justify the scores, they are far more reliable than a 'bingo card' response. Comparing the rolling threemonth average with all-time historic ratings can quickly point to failings or improvement in customer service, and can be far more reliable than a hunch that service is changing.



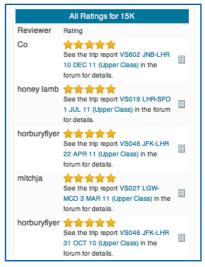
where to sit?

It's completely understandable that if you're going to spend about ten hours in a pressurised metal tube, you'd like to at least get a good selection of seats for you and the family. And there are many sites out there that will help you narrow down your options. But what makes V-Flyer different is our beautiful scale drawings of the aircraft layout (so you know really how far away from the toilets you are), and the way we leverage data from our trip reports to provide genuine ratings from real passengers rather than iust generic comments that a seat is better because it has

All Upper Class Seat Ratings Average Rating 14A **** 12 会会会会会 14 184 会会会会会 15 23G **** 16 15A 18K **** 18 ЗА **** 19 15K **** 19K 会会会会会 7K **** **** 20 20A **** 21 **** 22 ABC HJK 5A 23 ABC HJK 会会会会会 16K 24 ABC HIK 10A 会会会会会 ABC HJK 会会会会会 12A ABC HJK 19A 会会会会会 HJK 14K ★★★★☆ 会会会会会 29

Looking for a good seat? V-Flyer offers detailed ratings of all cabins from real reviews.

extra legroom. We'll let you see a macro-view so you can select which seats are best in your preferred cabin, and then you can drill down to the specific trip reports that generated that rating so you can really understand if those seats will suit you. No other site offers a greater level of detail in this area than V-Flyer.



Drill-down to the individual trip report to see why it gets its rating.

In 2011 we also launched seat maps for the Virgin America aircraft, again linked to our Trip Report section to ensure ratings are based on tangible criteria.



the price is right



Want to find the cheapest fare? Fare Watch monitors the most popular Virgin Atlantic routes.

Flight pricing is unique in the slightly odd way you can be paying wildly different amounts for exactly the same product. Adjacent seats may have been sold at completely different prices, and you can't be blamed for wanting to buy it at the lower price. But the problem is finding those cheaper flights. That's why we've built 'Fare Watch', a tool that tracks the most popular Virgin Atlantic flights and gives you an overview of an entire year's worth of pricing. You can instantly jump to the lowest price offered, and we'll even chart the price changes so you can see fares like a heartbeat above our pricing matrix.

The flip side to this story is finding the flight that suits your needs. Airline timetables can be notoriously difficult to get your head around, so on V-Flyer we'll show you a calendar view with scheduled departure and arrival times, plus - for flights in the past - we'll also show you what time they actually took off and landed so you can see if your choosen flight regularly suffers from delays. And this being V-Flyer, we'll also show you the specific aircraft that flew past routes, colour-coded by aircraft type, naturally.



Get me to the terminal on time! Our schedules show you every bit of detail about past and future flights.



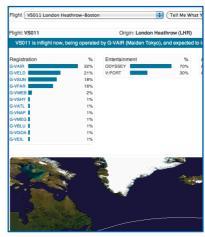
satisfy your inner geek

Some people get excited about flying because they don't do it very often. Some people fly often just because they get excited about flying. Some people just love data. At V-Flyer we satisfy all of these desires with lots of real-time information. Everything from descriptions of Virgin Atlantic fare codes, a lookup tool for those three-letter airport codes, technical info about IFE systems and where they are fitted, to our flagship Aircraft Database tool which will tell

Aircraft Emmeline Heaney (G-VYOU) A340-642 Pull Up The Details 03:41 16:12 13:24 23:58 VS251 PVG-LHR 2012-01-22 VS250 LHR-PVG 2012-01-21 VS604 CPT-LHB 2012-01-20 2012-01-19 21:03 08:39 VS901 NRT-LHR 2012-01-19 03:10 15:06 VSOOD I HO.NOT 2012-01-18 13:18 00:55 2012-01-17 VS651 LHR-LOS 12:04 17:54 2012-01-16 VS201 HKG-LHR 2012-01-16 VS200 HKG-SYD 2012-01-14 12:23 21:33 VS200 LHB-HKG 2012-01-14 22:01 10:21 VS300 LHR-DEL 2012-01-13 VS004 JFK-LHR 2012-01-11 23:31 06:0 VS003 LHR-JFK VS004 JFK-LHR 2012-01-10 23:46 06:09 VS003 LHRJFK 2012-01-10 09:53 17:33 15:47 04:32 05:07 13:41 Upper Class VS201 SYD-HKG 2012-01-09 Premium Economy VS200 HKG-SYD 2012-01-07 Economy VS301 DEL-LHR 2012-01-07 08:32 17:39 VS300 LHR-DEL 2012-01-06 22:12 05:45 VS007 LHR-LAX 2012-01-05 VS604 CPT-LHB 2012-01-04 VS251 PVG-LHR 2012-01-03 VS250 LHR-PVG 2012-01-02 13:07 23:29 VS005 LHR-MIA 2012-01-01 11:26 21:08 VS201 HKG-LHR 2011-12-31 15:44 04:4 VS200 HKG-SYD 2011-12-29 11:27 19:58 VS200 LHR-HKG 2011-12-29 22:03 09:00 05:36 15:01 15:54 02:57 VS023 LHR-LAX 2011-12-28 VSOOR LAX-LHR 2011-12-27

Data, glorious data. Everything you could possibly want to know about a specific Virgin aircraft.

you everything about a specific aircraft. We'll tell you everywhere it's flown in the past three months (and tell you what time it took off and landed); a map showing where its been, (and the total number of miles its flown); a seat map; links to any user-submitted photos of the aircraft; and if it's in the air right now, we'll show you where it is.



Which Aircraft? Still a popular question on V-Flyer.

And not just for nostalgia, the tool that started it all - 'Which Aircraft', will tell you what chance you will have of getting a specific aircraft type and entertainment system on your next flight. After all, it's still a useful utility!

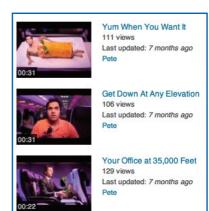


pull up a chair

By far the largest area of the site is the threaded discussion. forum. This is the heart of our community where registered users can ask questions, deliberate mileage strategies, alert each other to special offers and sometimes sav hello from the airport lounge. With over 300,000 posts it's a huge, ever-expanding, searchable knowledgebase of travel-related information. Moderated by a team of senior volunteer site members, it is kept spam-free, courteous and always ready to welcome new visitors.

<u></u>	E Tink's Big Fat Winter Menu Thread - UK-USA (All Cabins) by Tinkerbelle on 09 Nov 2011, 16:17	26	7055	by clarkeysntfc D on 12 Jan 2012, 23:34
	Extra Legroom Seats - Locations by Tinkerbelle on 22 May 2011, 14:14	5	6201	by tontybear D on 22 May 2011, 14:26
	E. Gategroup secure Virgin Atlantic UK catering contract by horburyflyer on 21 Jan 2012, 20:11	13	411	by slinky09 □ on 22 Jan 2012, 16:14
	₱ Virgin Money to buy Virgin Credit Cards (MBNA)? by Nottingham Nick on 22 Jan 2012, 10:22	2	125	by tontybear © on 22 Jan 2012, 16:13
	Premium Economy seat recommendations? by iant01 on 22 Jan 2012, 15:07	1	61	by David □ on 22 Jan 2012, 15:38
	E. Virgin premium economy Manchester to Barbados august 2012? by Billybloater on 22 Jan 2012, 13:43	4	111	by virginboy747 © on 22 Jan 2012, 14:40
	Clubhouse Guests by Rich1994 on 22 Jan 2012, 11:11	6	140	by Rich1994 □ on 22 Jan 2012, 12:53
	Child Car Seat - Check in Charge ? VS075/76 by RickT on 18 Jan 2012, 20:24	4	337	by Adastral □ on 22 Jan 2012, 12:02
	San Antonio International Airport by Trev2283 on 22 Jan 2012, 11:34	1	56	by Co G on 22 Jan 2012, 12:01
	Fare Watch by Orlando real estate agent on 21 Jan 2012, 19:00	3	203	by honey lamb (2) on 22 Jan 2012, 10:53

Topics on every subject. With over 300,000 posts, V-Flyer is a vast and growing knowledgebase.



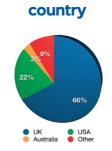
Move over YouTube, V-Flyer's the place to watch travel videos.

Supporting the forum is our community section, where members can interact with each other in a familiar socialnetworking style on their profile pages. Features you'll recognise like profile walls and activity feeds allow members to interact with other visitors in a more relaxed environment than the forum allows. This area also hosts our collection of user-submitted photos and videos. With over 4.500 photos, chances are someone's taken a picture of that seat you want to see: the check in area at an airport vou're unfamiliar with or the new paint job on vour favourite aircraft.

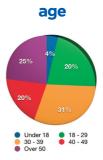


demographics

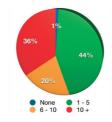
Over the years we've asked our visitors a lot of questions which help us build up a picture of who uses the site.



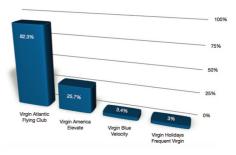




flights per year

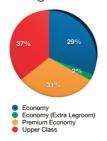


membership of FFP



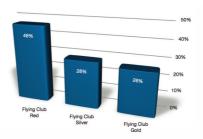
normal cabin flown

on Virgin Atlantic



membership level

in Virgin Atlantic Flying Club





advertising

V-Flyer accepts ads in JPG, GIF and PNG format. Max file size is 75K. There are no looping restrictions on Animated GIFs. Adobe Flash campaigns are subject to publisher's approval of artwork and attract a 25% rate premium to the standard rate. Banners and Leaderboards are displayed in random rotation ROS.

Banner:	468px x 60px	£8 ex VAT per 1000
Leaderboard:	728px x 90px	£10 ex VAT per 1000
Homepage Badge:	135px x 180px	£10 ex VAT per 1000
Homepage Page Peel:	450px diagonal	P.O.A.

V-Flyer can also work with you on customised campaigns within editorial or specific toolbox branding.

To book a campaign with V-Flyer, please contact Levi Bailey at levi.bailey@webeditors.co.uk, 020 3327 3871.

Agency discount 10%